

SALES ASSOCIATE- MASHPEE (Full time)

POSITION SUMMARY:

Provides assistance to customers by promptly greeting the customer/responding to customer phone inquiries and quickly learning their needs. The sales associate functions as a professional consultant to the customer and should maintain a high level of working knowledge of all Stonewood Products available for sale. Strong attention to detail, superb customer service and follow up is key to providing the best customer experience. Ensures checkout area and showroom area (when applicable) are clean and orderly. The Sales Associate will also be responsible for general invoicing duties.

EDUCATIONAL EXPERIENCE:

- HS diploma or GED required, Associates Degree Preferred.

EXPERIENCE REQUIREMENTS:

- 1-2 years of retail sales experience strongly preferred.
- Working knowledge of stone, lumber or flooring strongly preferred. Landscaping or building industry experience very helpful.

KEY COMPETENCIES:

- Ability to use computerized (POS) cash register and inventory system.
- Ability to work a flexible schedule, including weekends and/or holidays.
- Strong customer acumen.
- Ability to calculate mathematical conversions (linear feet to square feet) or the ability to use a program that will calculate product volume.
- Ability to work in a high paced, dynamic environment. Must be able to multitask and assist multiple customers at one time.
- Ability to obtain a strong working knowledge of product use and maintenance.
- Demonstrates the ability to be: articulate, adaptable, patient, high energy, enthusiastic and customer service oriented.